



# Veterans Small Business Outreach

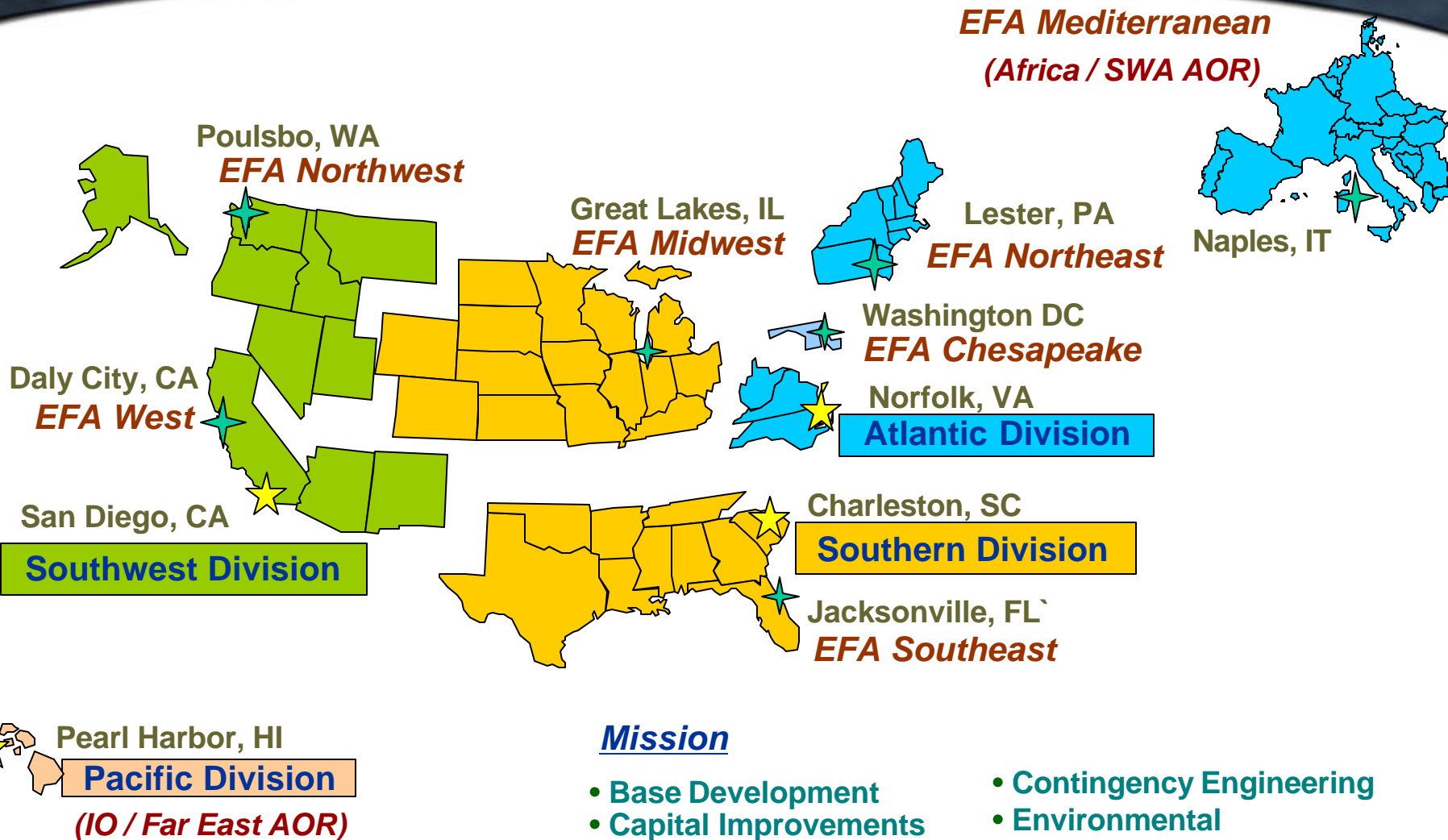
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**Southwest Division**  
**Naval Facilities Engineering Command**  
**April 2002**



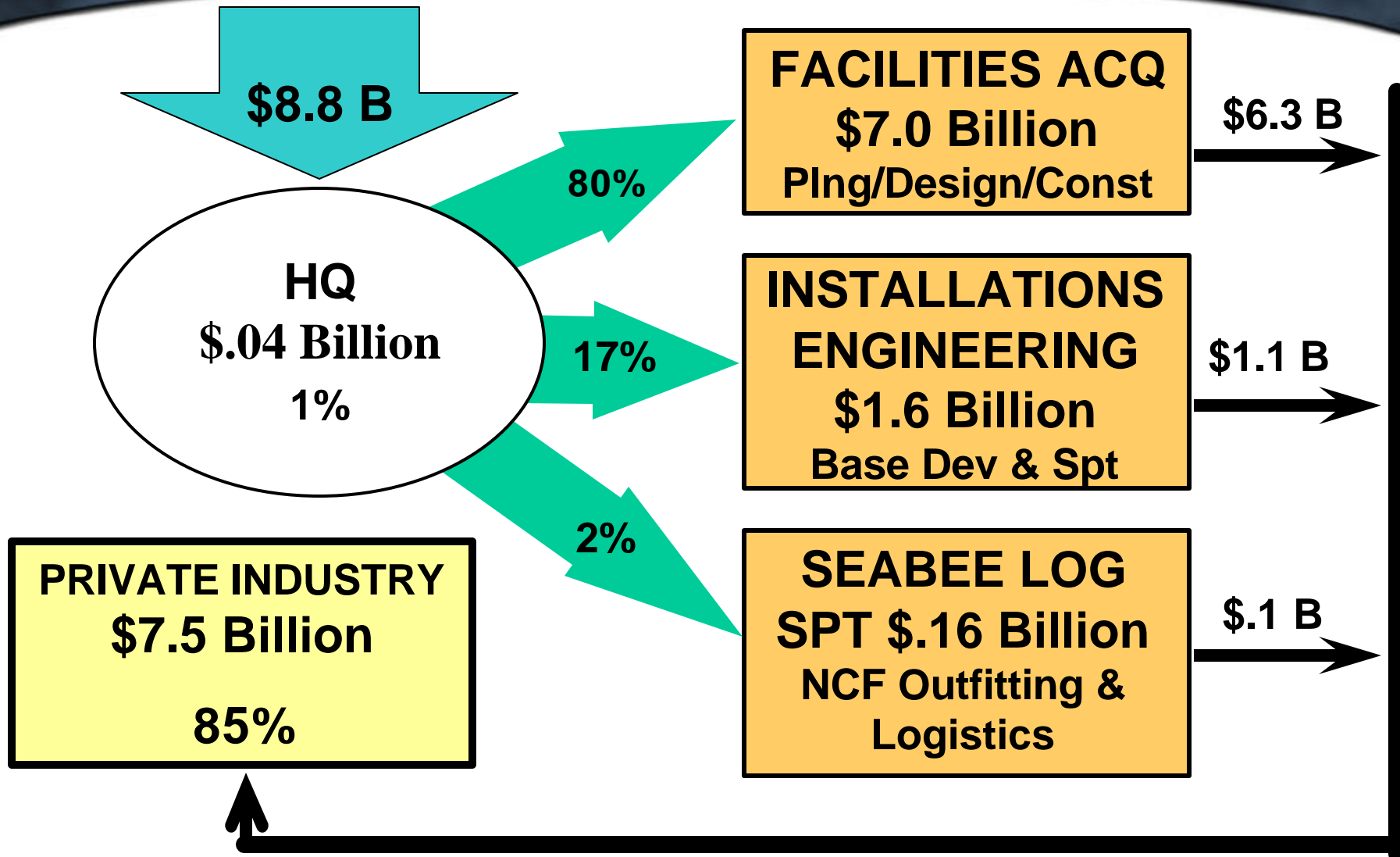
# NAVFAC

## Areas of Responsibility





# NAVFAC Macro Funding Flow FY 02





# Major Business Lines



**Capital Improvements – *John Phillips***

**03CN**



**Environmental – *Chris Kotas***

**03EN**



**Base Dev. & Planning – *Susanah Aguilera***

**03PL**



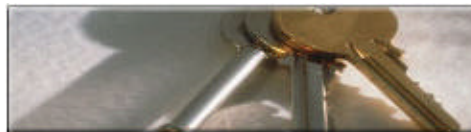
**Real Estate – *Karen Ringel***

**03RE**



**BOS – *Ralph Torres***

**03PW**



**BRAC – *Kimberly Kesler***

**06**



# *Matrix Organization*

- **Integrated Product Teams**
  - Desert, Camp Pendleton, San Diego Regions (North, South)
  - Include Capital Improvements, Environmental, Planning
- **13 ROICC's**
  - Include Capital Improvements, Base Operating Services
- **Regional Team**
  - Includes Capital Improvements, Facilities Services, Environmental

# SOUTHWEST DIVISION

NAVAL FACILITIES  
ENGINEERING COMMAND

January 2002

*SAE*

Gary A. Engle  
CAPT, CEC, USN  
Commander, Southwest Division  
Naval Facilities Engineering Command

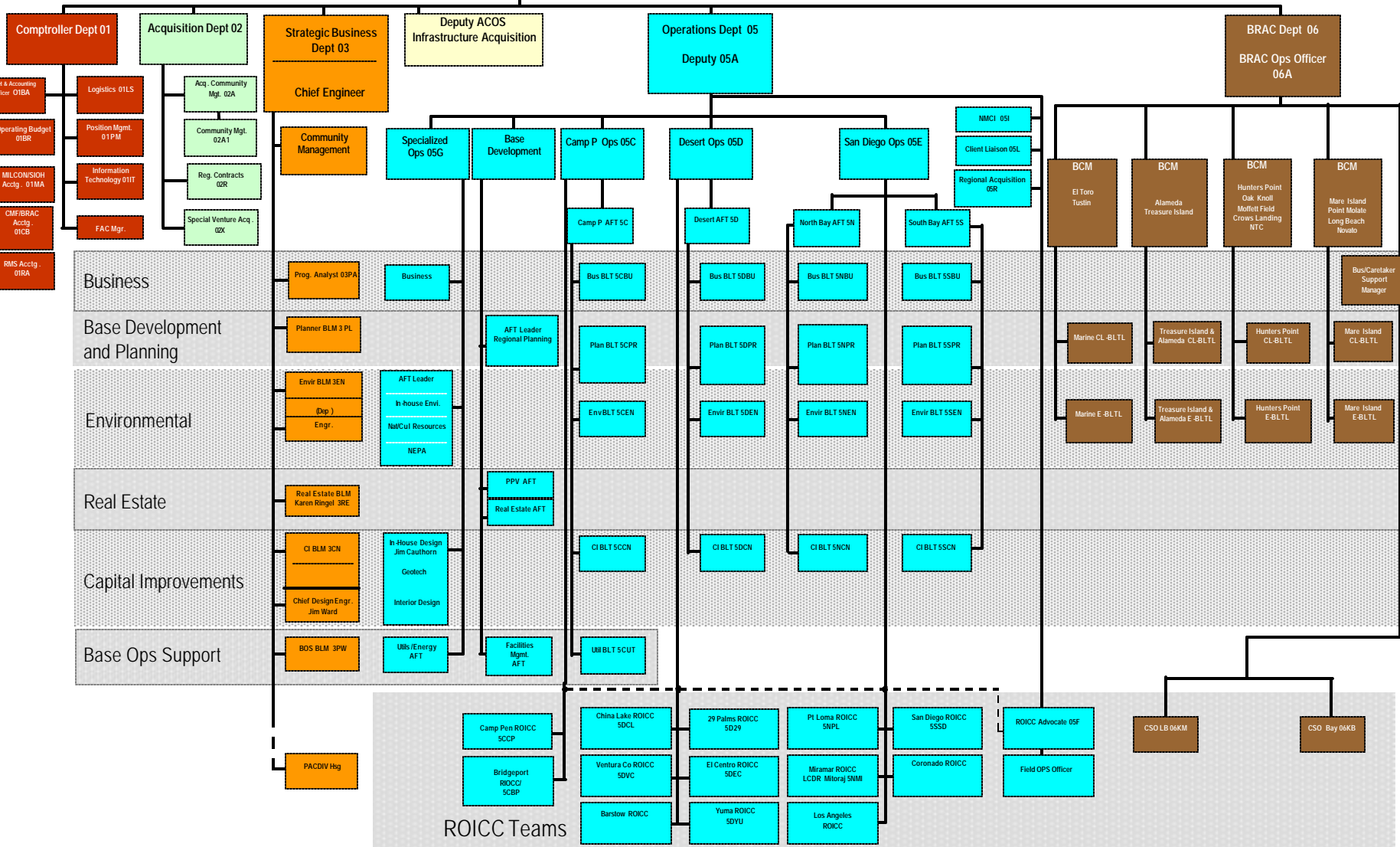
Commander 00  
CAPT Gary A. Engle  
Vice Commander 09  
CAPT K. P. Butrym

Command Staff

Counsel 09C

CO EFA West  
CAPT G. J. Buchanan  
XO  
CDR K. Rado

CO EFA NW  
CAPT A. Verhofstat  
XO  
CDR G. D. Taylor





# Regional Acquisition Team

## Construction MAC

### FY02 Awards

- **Bachelor Quarters**
  - \$150M per contractor
- **Housing II**
  - \$250M total
- **Defense Fuels**
  - \$30M total
- **Hub Zone Vertical**
  - \$150M
- **Hub Zone Horizontal**
  - \$30M per contractor
- **Non-Industrial II**





# Regional Acquisition Team

## Other Contracts

### FY02 Awards

- **Painting IQ**
  - \$30M total, SD & LA counties
- **8(a) BOA's**
  - Nest Opening
- **Roofing IQ**
  - Includes SD & Desert
- **Fencing IQ**
  - Includes SD/LA/possibly desert
- **Maintenance Mgt**
  - \$25M – West Coast





# Environmental

03EN

Environmental Compliance, Restoration and Planning



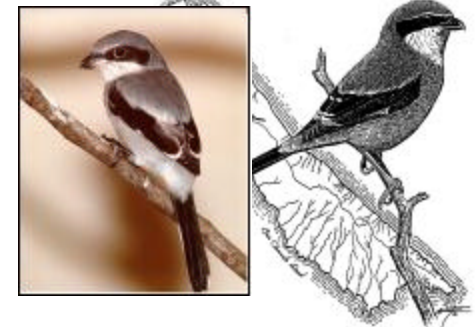
NAS El Centro  
Environmental monitoring

- Compliance
- Restoration
- BRAC Environmental
- Environmental Planning
- Natural & Cultural Resources

Seal Beach  
Wildlife protection



San Clemente Island  
Shrike protection



MCAS Miramar  
Water Quality Monitoring





# Regional Acquisition Team

## Environmental

### FY02 Awards

- **Remediation-SB (NW)**
  - \$50 Million EMAC (\$25k min)
- **Remediation-UR & SB**
  - \$240 Million EMAC (\$50k min)
- **Remediation-8a (SW)**
  - \$20 Million EMAC (\$5k min)
- **Remediation-8a (CW)**
  - \$20 Million EMAC (\$5k min)



# Environmental IQ

- **NEPA IQ Contracts – Five awarded in 01**
  - (4) 1yr w/ 4 yr option - \$3M/yr
  - (1) 1yr w/ 1 yr option - \$1M/yr
- **Potential Contracts**
  - Small business NEPA/Compliance
  - Specialty contracts e.g., stormwater compliance
- **Natural/Cultural Resources**
  - Cultural GIS – Jun 02
  - Cultural Multi-award – Jun 02



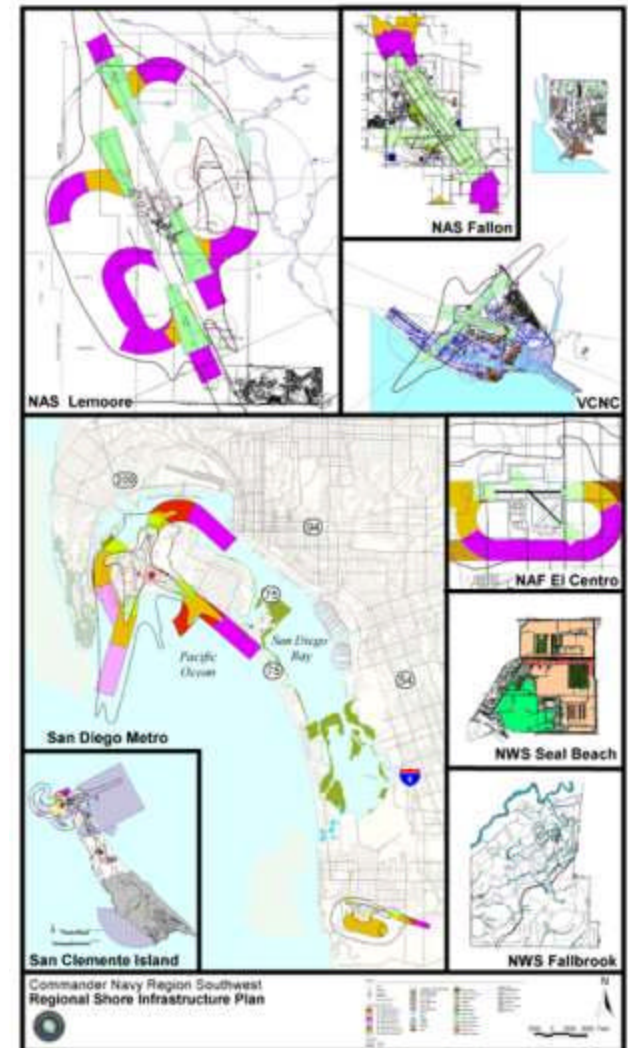
# Base Development & Planning

03PL

Facilities Planning and Project Development

## Base Development and Planning

- **Planning Products and Services**
  - Regional Shore Infrastructure Plans (RSIP)
  - MILCON Project Documentation
  - Basic Facility Requirements
  - Specialty Studies (AICUZ, Siting, Space Utilization)
- ◆ **Contract Vehicles**
  - ◆ New Facilities Planning IQ pending award





# *Base Operations Support (BOS)*

- **Utilities**
- **Energy Conservation Projects**
- **Utilities Privatization**
- **Commercial Activities/A-76**
- **Facilities Service Contracting**





# California Navy BRAC

## **Northern California**

- NAVSTA Treasure Island
- NAS Alameda
- NAVSHIPYD Mare Island
- PWC San Francisco (Novato)
- Hunters Point Annex
- NAVHOSP Oakland

## **Southern California**

- NAVSTA Long Beach
- NAVSHIPYD Long Beach
- MCAS El Toro
- MCAS Tustin





# Trends

- **Regional Contracting Strategy**
  - West coast contracts
  - Small business strategy (8a, Hub Zone, BOA)
- **Innovative Acquisition Tools**
  - MACC
  - Design/Build
  - BOA
- **Interdependency**
  - Four Divisions
  - NAVFAC wide strategy





# *Business Challenges*

- What we expect
  - Safe execution
  - Zero cost growth for design/build
  - Project knowledge and experience, balanced with cost
  - Timely delivery
  - High quality
  - Environmentally friendly projects



# *Southwest Division's Contacts*

- Southwest Division Internet address  
[Http://www.efdswnavfac.navy.mil/](http://www.efdswnavfac.navy.mil/)
- **NAVFAC E-Solicitation Web**  
[Http://esol.navfac.navy.mil/](http://esol.navfac.navy.mil/)



# *Southwest Division's Contacts*

- Points of contact

PAO	619-532-2484
SADBUS	619-532-2867
Desert Operations	619-532-3874
AFT Lead	619-532-1384
AFT Contract Officer	619-532-3706
Ventura ROICC	805-989-9700
Ventura Contract Officer	805-989-1378
China Lake ROICC	760-939-4436
China Lake Contract Officer	760-939-4088
29 Palms ROICC	760-830-7402
29 Palms Contract Officer	760-830-7414
Barstow ROICC	760-577-6454
Barstow Contract Officer	760-577-6844
El Centro ROICC	760-339-2214
El Centro Contract Officer	760-339-2458
Yuma ROICC	520-269-2475
Yuma Contract Officer	520-269-2663



# *Southwest Division's Contacts*

Camp Pendleton Operations	619-532-4740
AFT Lead	619-532-4150
AFT Contract Officer	619-532-4161
Pendleton ROICC	760-725-8207
Pendleton Contract Officer	760-725-8216
Pendleton Contract Officer	760-725-8217
San Diego Operations	619-532-3825
AFT North Lead	619-532-2452
AFT North Contract Officer	619-532-1301
Los Angeles ROICC	562-626-6129
Los Angeles Contract Officer	562-626-6129
Point Loma ROICC	619-524-3100 x154
Point Loma Contract Officer	619-524-3100 x161
Miramar ROICC	858-577-6196
Miramar Contract Officer	858-577-6673



# *Southwest Division's Contacts*

## San Diego Operations (Cont'd)

AFT South Lead	619-556-8945
AFT South Contract Officer	619-556-8251
Coronado ROICC	619-545-2144
Coronado Contract Officer	619-545-4902
San Diego ROICC	619-556-6155
San Diego Contract Officer	619-556-6517